



kristine r. bain
**BUSINESS OPERATIONS
& RESEARCH MANAGER**

With more than 25 years of diverse experience in the commercial real estate industry, Kristine has expertise in market research and analysis, GIS programs, management, and marketing.

Kristine oversees all business operations for SullivanHayes as well as directing the Research/Marketing department. She is responsible for department performance, efficiency, budget and personnel. All property brochures and marketing collateral are generated through this business unit. She is also responsible for the company website, branding and image.

Kristine uses advanced GIS technology to produce complex market analysis maps, demographic studies, and site selection materials. She creates client and site specific competition maps, aerial images, and marketing packages for a wide variety of institutional clients.

EDUCATION

Bachelor of Arts in Business Management, with emphasis in Marketing and Statistics; University of Phoenix

HISTORY

- 2006 – Present: SullivanHayes Brokerage Corporation
- 2002 - 2005: Grubb & Ellis Company, *Client Services Manager*
- 1998 - 2002: Trammell Crow Company, *Regional Research Manager*

Other Relevant Experience: TCI Central, Inc.; The Galbreath Company; Cushman & Wakefield, Inc.; Iliff, Thorn & Company

